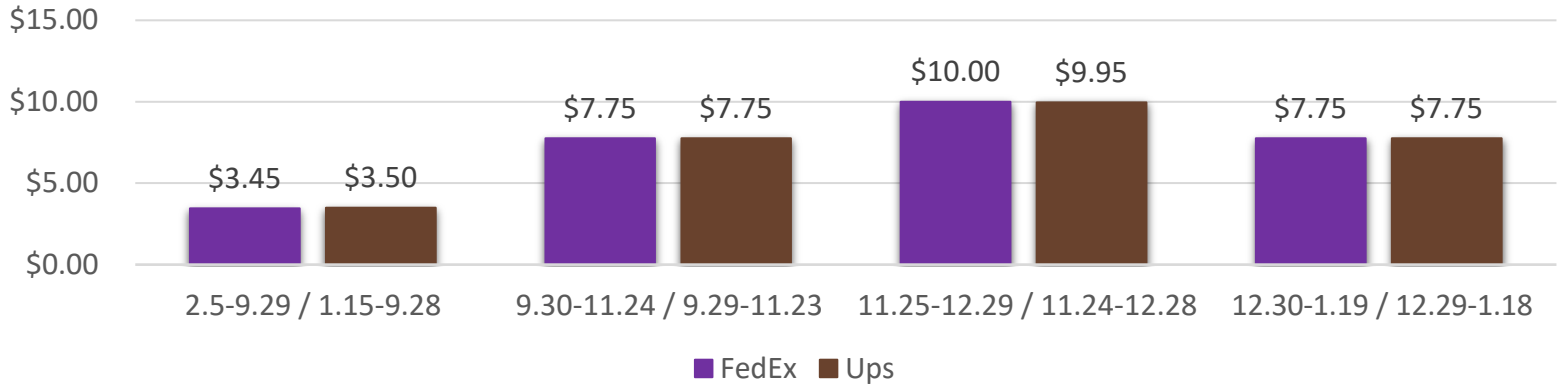


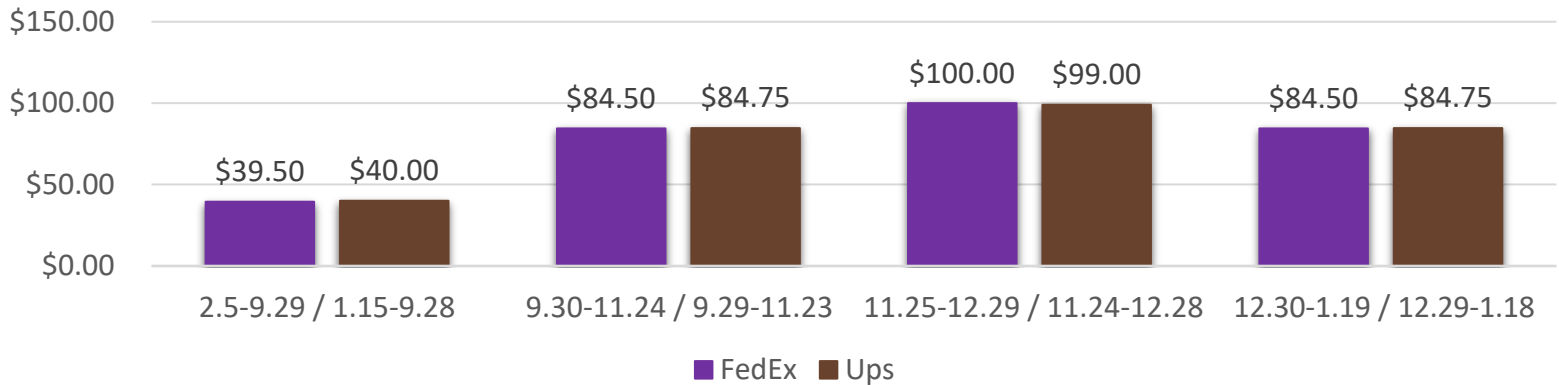
2024 Demand Surcharges

Surcharge	2/5 - 9/29	1/15 - 9/28	Diff.	9/30 - 11/24	9/29 - 11/23	Diff.	11/25 - 12/29	11/24 - 12/28	diff	12/30 - 1/19	12/29 - 1/18	Diff.
Additional Handling Surcharge	\$3.45	\$3.50	(\$0.05)	\$7.75	\$7.75	\$0.00	\$10.00	\$9.95	(\$0.05)	\$7.75	\$7.75	\$0.00
Oversize Charge / Large Package Surcharge	\$39.50	\$40.00	(\$0.50)	\$84.50	\$84.75	(\$0.25)	\$100.00	\$99.00	(\$1.00)	\$84.50	\$84.75	(\$0.25)
Ground Unauthorized Package Charge / Over Maximum Limits				\$450.00	\$445.00	(\$5.00)	\$500.00	\$495.00	(\$5.00)	\$450.00	\$445.00	(\$5.00)

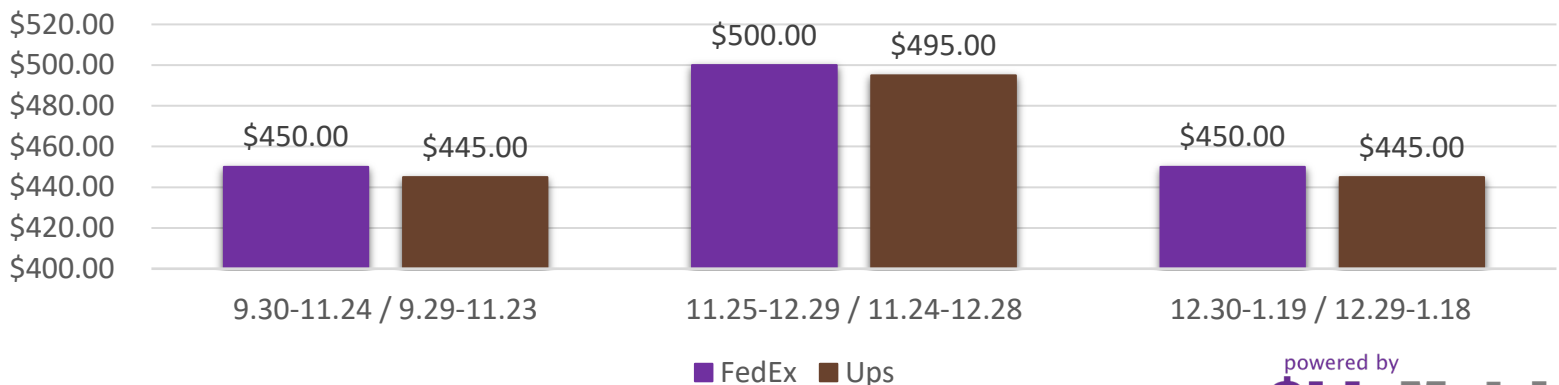
Additional Handling



Oversize / Large Package



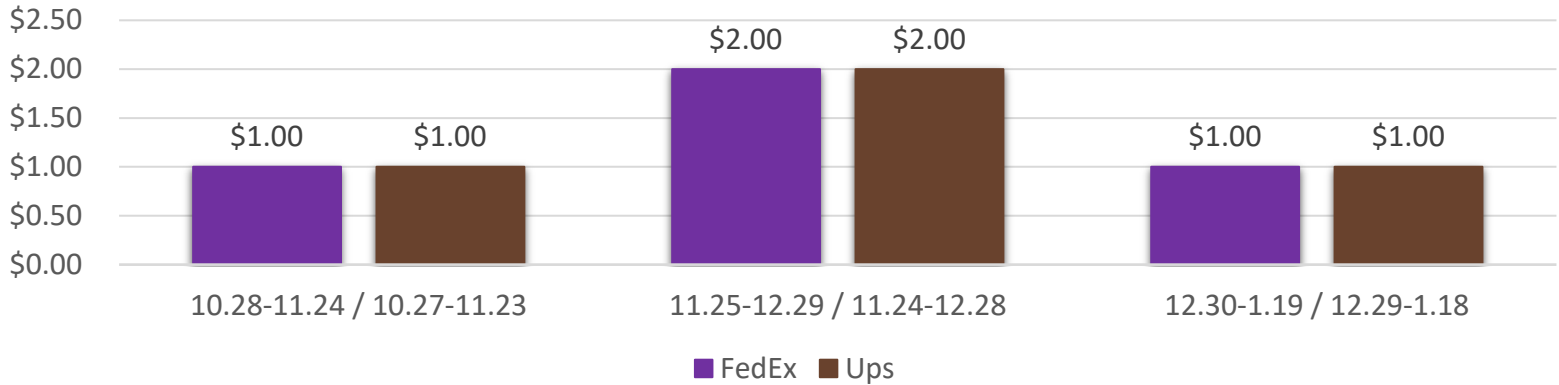
Ground Unauthorized / Over Maximum Limits



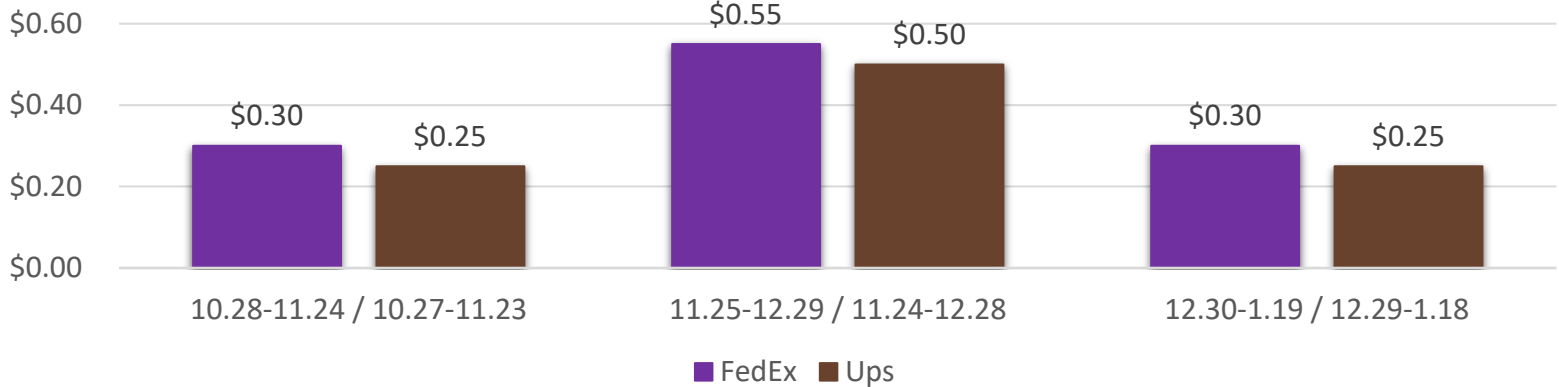
2024 Demand Service Types

Service Type	10/28 - 11/24	10/27 - 11/23	Diff.	11/25 - 12/29	11/24 - 12/28	diff	12/30 - 1/19	12/29 - 1/18	Diff.
Express / Deferred	\$1.00	\$1.00	\$0.00	\$2.00	\$2.00	\$0.00	\$1.00	\$1.00	\$0.00
Ground (Residential) + HD	\$0.30	\$0.25	(\$0.05)	\$0.55	\$0.50	(\$0.05)	\$0.30	\$0.25	(\$0.05)
Ground Economy + SurePost	\$1.90	\$0.25	(\$1.65)	\$3.15	\$0.50	(\$2.65)	\$1.90	\$0.25	(\$1.65)

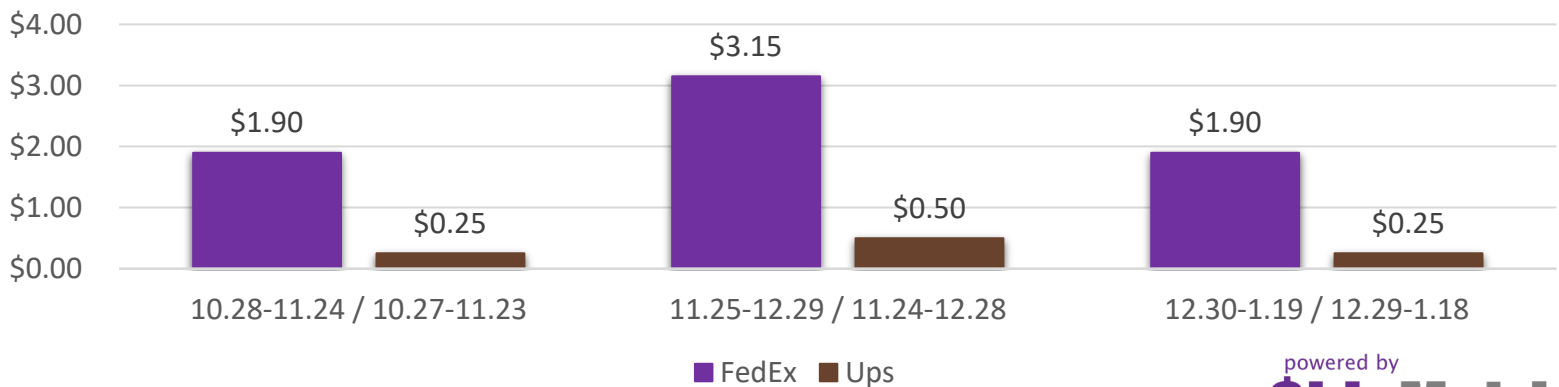
Express / Deferred



Ground (Residential) + HD



Ground Economy + SurePost



Demand — Residential Delivery Charge per Package by Peaking Factor

Service Type	>105% - 125%		>125% - 150%		>150% - 200%		>200% - 300%		>300% - 400%		>400%	
	FedEx	UPS	FedEx	UPS	FedEx	UPS	FedEx	UPS	FedEx	UPS	FedEx	UPS
Express / Deferred	\$2.60	\$2.65	\$3.25	\$3.20	\$3.55	\$3.50	\$4.10	\$4.00	\$6.15	\$6.05	\$8.25	\$8.25
Ground / SurePost	\$1.45	\$1.50	\$2.10	\$2.05	\$2.40	\$2.35	\$2.95	\$2.85	\$5.00	\$4.90	\$7.10	\$7.05

FedEx Demand – Residential Delivery Charge

Who Pays: Applies to customers shipping over 20,000 residential packages in a week.

How It's Calculated: Surcharge is based on how much a customer's weekly volume exceeds their average volume from June 2024. The charge increases in tiers as shipment volume grows.

Additional Details: The surcharge is on top of existing fees, and discounts don't apply. During holiday weeks, volume is adjusted to reflect fewer operating days.

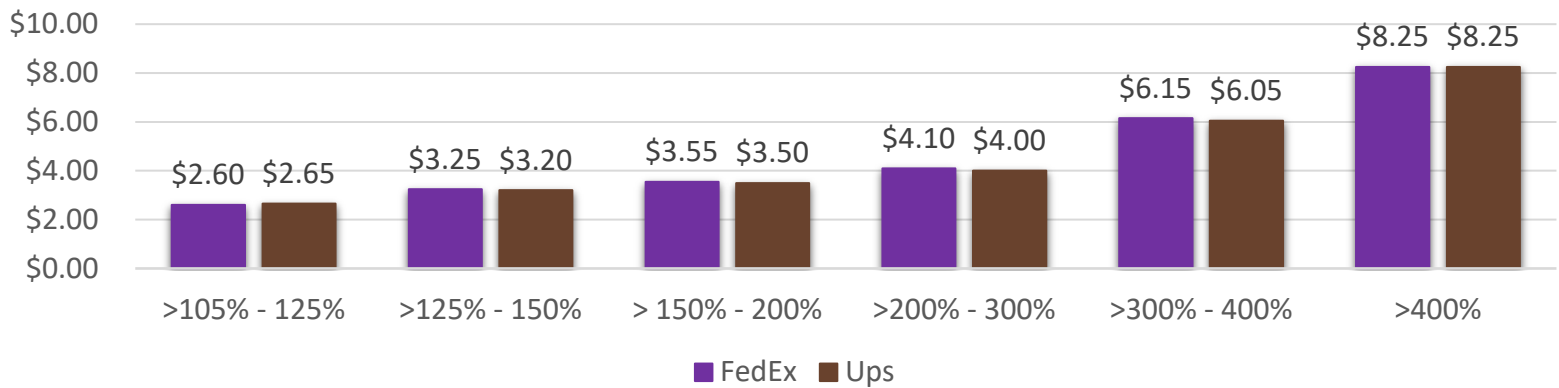
UPS Demand Surcharge

Who Pays: Applies to customers with more than 20,000 packages in a week across Ground, SurePost, and Air Residential services.

How It's Calculated: Surcharge is applied to any weekly volume exceeding 105% of a "Baseline" set in June or September 2024. The highest tier surcharge for the week applies to all excess.

Additional Details: Similar to FedEx, UPS adjusts surcharges during holiday weeks based on the number of operating days.

Express / Deferred



Ground / SurePost

