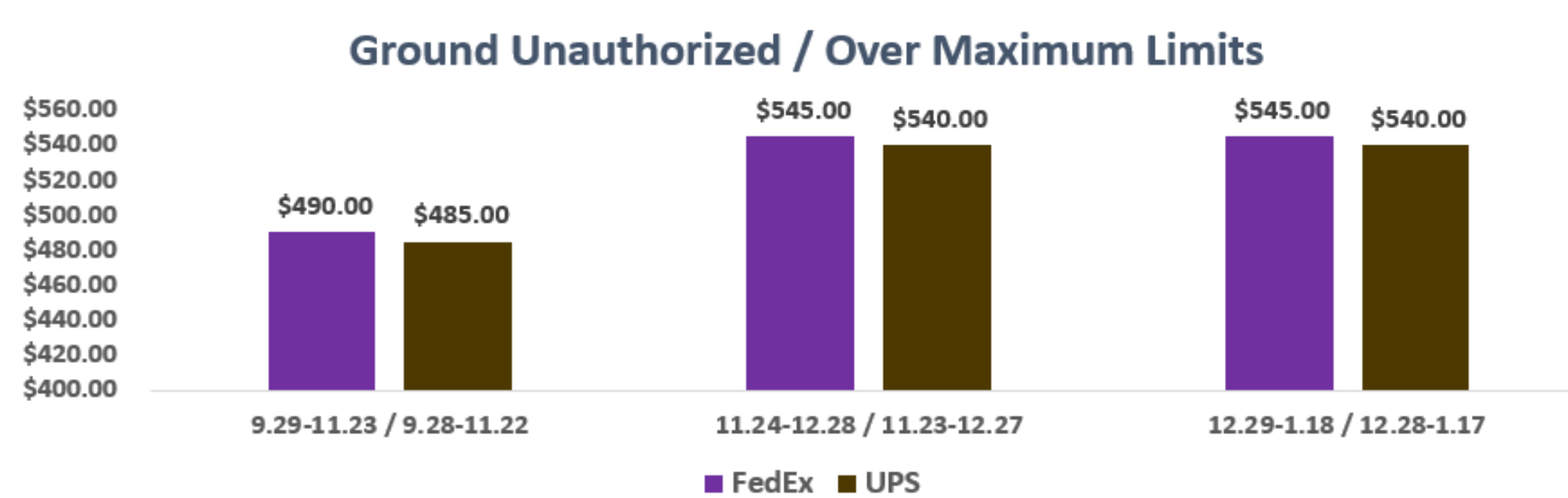
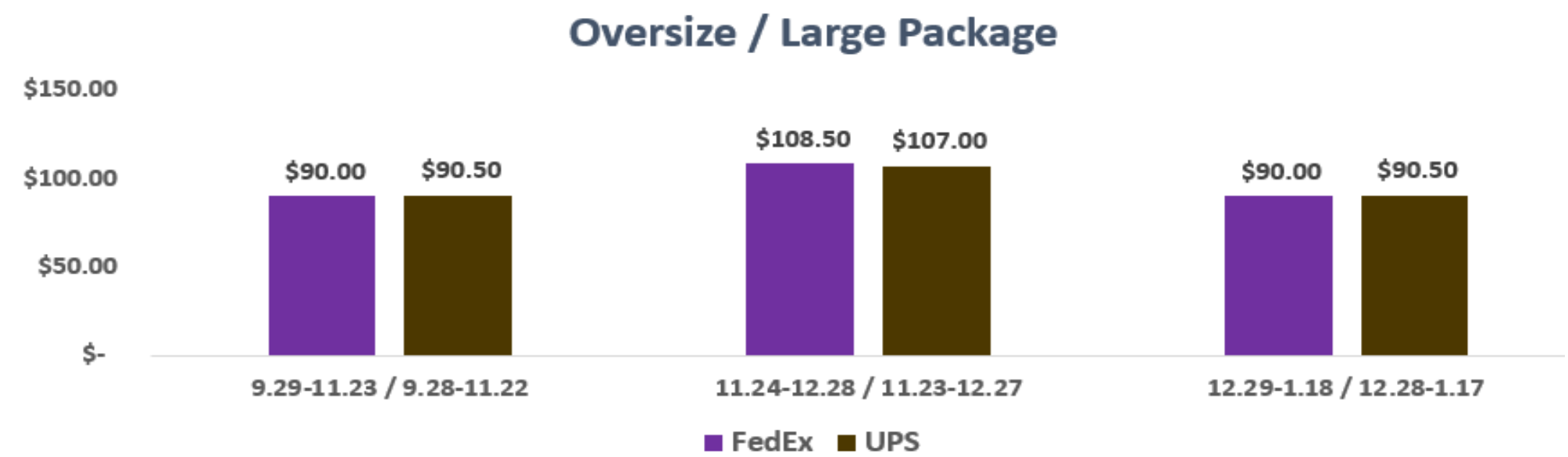
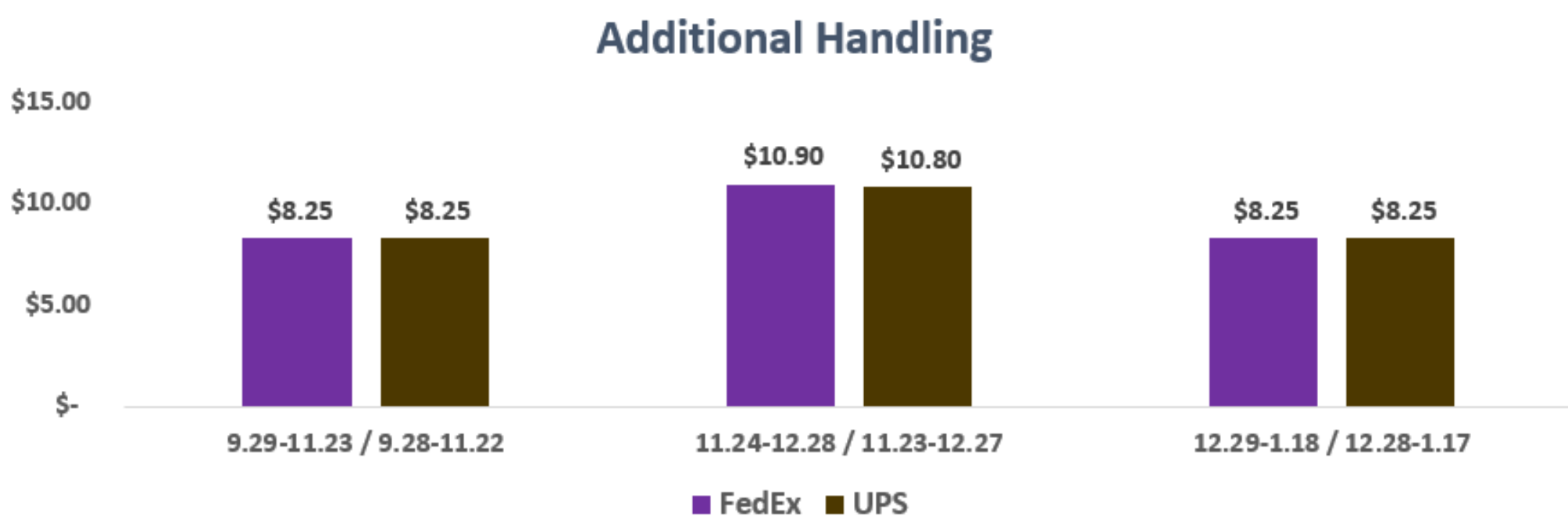
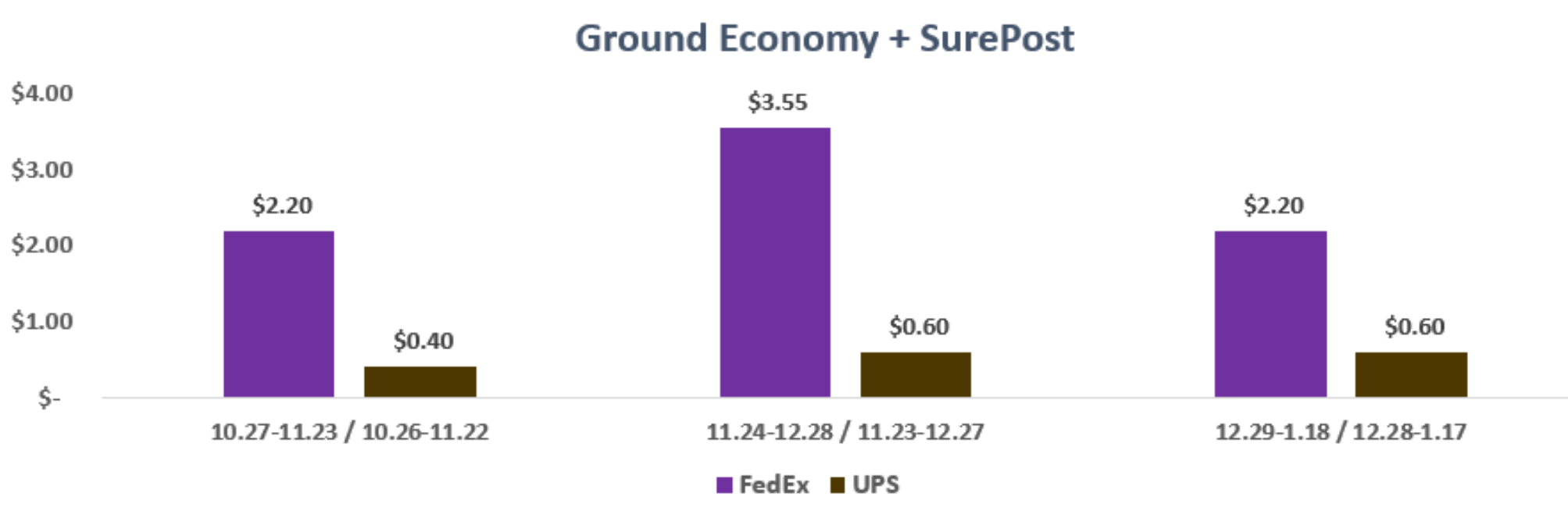
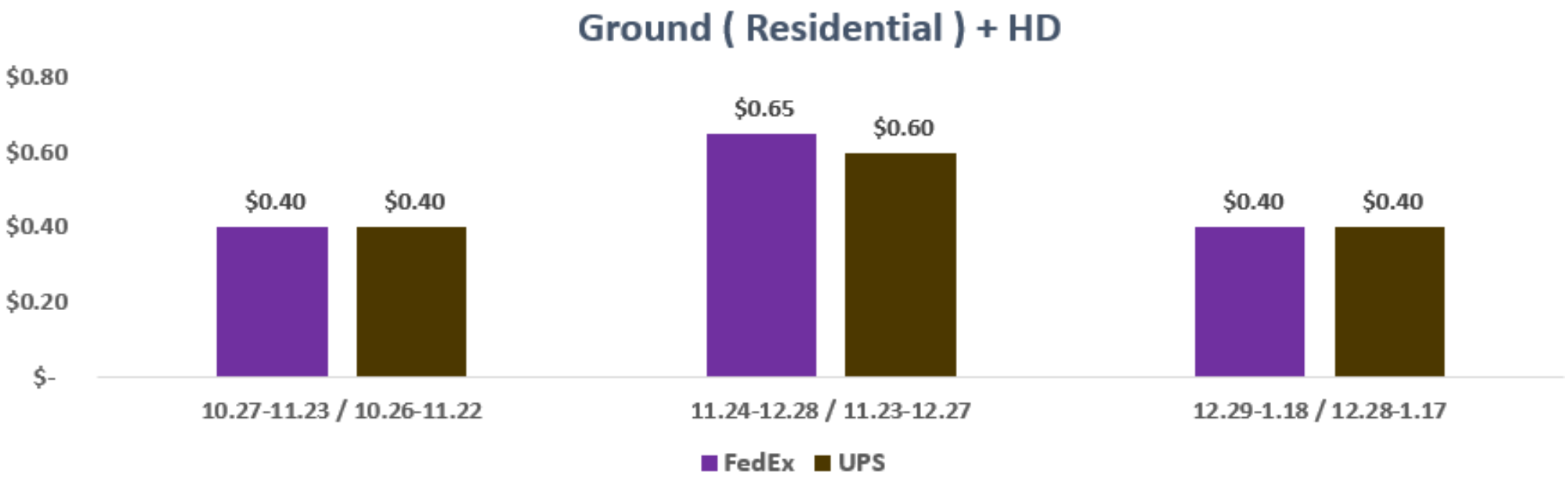
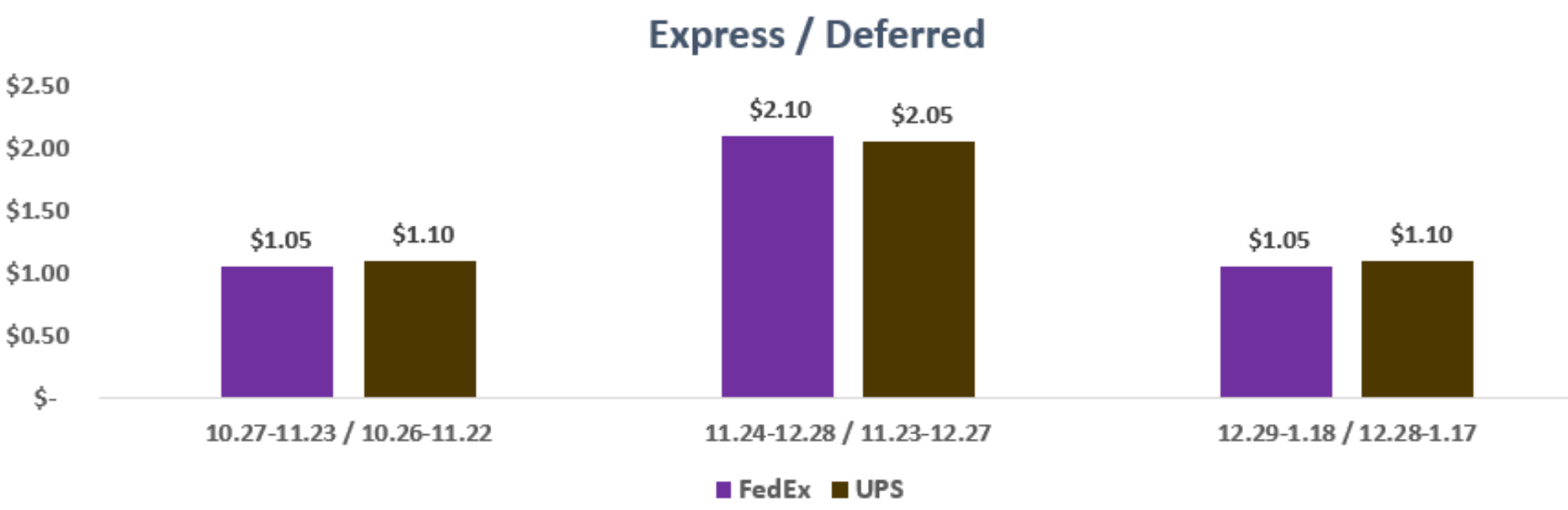


2025 Demand Surcharges									
Surcharge	9/29 - 11/23	9/28 - 11/22		11/24 - 12/28	11/23 - 12/27		12/29 - 1/18	12/28 - 1/17	
	Diff.			Diff.			Diff.		
Additional Handling Surcharge	\$ 8.25	\$ 8.25	\$0.00	\$ 10.90	\$ 10.80	\$ (0.10)	\$ 8.25	\$ 8.25	\$0.00
Oversize Charge / Large Package Surcharge	\$ 90.00	\$ 90.50	\$ 0.50	\$108.50	\$107.00	\$ (1.50)	\$ 90.00	\$ 90.50	\$ 0.50
Ground Unauthorized package charge / over Maximum Limits	\$ 490.00	\$ 485.00	\$ (5.00)	\$545.00	\$540.00	\$ (5.00)	\$ 490.00	\$485.00	\$ (5.00)



2025 Demand Service Types									
Service Type	10/27 - 11/23	10/26 - 11/22	Diff.	11/24 - 12/28	11/23 - 12/27	Diff.	12/29 - 1/18	12/28 - 1/17	Diff.
Express / Deferred	\$ 1.05	\$ 1.10	\$ 0.05	\$ 2.10	\$ 2.05	\$ (0.05)	\$ 1.05	\$ 1.10	\$ 0.05
Ground (Residential) + HD	\$ 0.40	\$ 0.40	\$0.00	\$ 0.65	\$ 0.60	\$ (0.05)	\$ 0.40	\$ 0.40	\$0.00
Ground Economy + Sure Post	\$ 2.20	\$ 0.40	\$ (1.80)	\$ 3.55	\$ 0.60	\$ (2.95)	\$ 2.20	\$ 0.40	\$ (1.80)



Demand - Residential Delivery Charge Per Package by Peaking Factor												
Service Type	>105% - 125%		>125% - 150%		>150% - 200%		>200% - 300%		>300% - 400%		>400%	
Carrier	FedEx	UPS	FedEx	UPS	FedEx	UPS	FedEx	UPS	FedEx	UPS	FedEx	UPS
Express / Deferred	\$ 2.80	\$ 2.75	\$ 3.45	\$ 3.40	\$ 3.75	\$ 3.70	\$ 4.35	\$ 4.25	\$ 6.50	\$ 6.45	\$ 8.75	\$ 8.75
Ground / Sure Post	\$ 1.55	\$ 1.60	\$ 2.20	\$ 2.15	\$ 2.50	\$ 2.45	\$ 3.10	\$ 3.10	\$ 5.25	\$ 5.30	\$ 7.50	\$ 7.50

FedEx Demand – Residential Delivery Charge

Who Pays: Applies to customers shipping over 20,000 residential packages in a week.

How It’s Calculated: Surcharge is based on how much a customer’s weekly volume exceeds their average volume from June 2025. The charge increases in tiers as shipment volume grows

Additional Details: The surcharge is on top of existing fees, and discounts don’t apply. During holiday weeks, volume is adjusted to reflect fewer operating days.

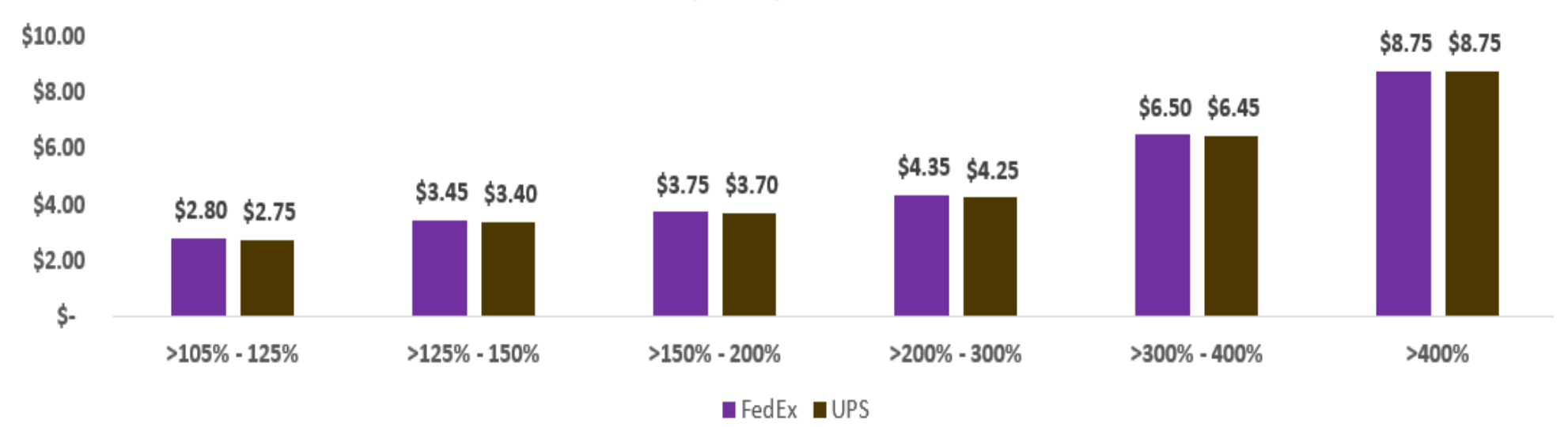
UPS Demand Surcharge

Who Pays: Applies to customers with more than 20,000 packages in a week across Ground, Sure Post, and Air Residential services.

How It’s Calculated: Surcharge is applied to any weekly volume exceeding 105% of a "Baseline" set in June or September 2025. The highest tier surcharge for the week applies to all excess

Additional Details: Similar to FedEx, UPS adjusts surcharges during holiday weeks based on the number of operating days.

Express / Deferred



Ground / SurePost

